

**AppendixA-CBCSAN"Tender"analysis**

Supplier	EquipmentCost [Hardware]	EquipmentCost [Software/OptionLicences]	Del/Install/Config/ TrainingCosts	WarrantyCosts	TotalCost	Within50%of lowestBid	BasicPrice Mark(30%)	RelativePrice Mark(40%)	TotalSection MarksAwarded	Valid?
Supplier1	£356,406.56	£45,984.42	£9,800.00	£215,778.43	£627,969.41	Y	30	38.0	68.0	Y
Supplier2	£513,445.06	£46,100.00	£28,050.00	£0.00	£587,595.06	Y	30	40.0	70.0	Y
Supplier3	£426,429.15	£59,003.39	£28,000.00	£277,384.13	£790,816.67	Y	30	30.0	60.0	Y
Supplier4	£427,520.00	£27,950.00	£26,400.00	£236,745.00	£718,615.00	Y	30	33.6	63.6	Y
Supplier5	£526,737.68	£64,186.68	£37,490.20	£185,584.00	£813,998.56	Y	30	28.9	58.9	Y
				MinTender	£587,595.06					
				Min/MaxDiff	£813,998.56					

**Delivery&Fitnessfor  
Purpose(30%-Officer1  
Marks**

Supplier	(10Marks) SolutionQuality	(10Marks) TrainingProposals	(5Marks) InstallP roposals	(5Marks) GenTender Qual	TotalSection MarksAwarded
Supplier1	8	10	4	4	26
Supplier2	8	0	4	3	15
Supplier3	8	8	4	4	24
Supplier4	4	2	3	3	12
Supplier5	1	0	0	1	2

**Delivery&Fitnessfor  
Purpose(30%-Officer2  
Marks**

Supplier	(10Marks) SolutionQuality	(10Marks) TrainingProposals	(5Marks) InstallProposals	(5Marks) GenTenderQual	TotalSection MarksAwarded
Supplier1	7	10	4	4	25
Supplier2	7	0	4	3	14
Supplier3	9	8	4	4	25
Supplier4	3	3	3	3	12
Supplier5	1	0	0	1	2

**Totals(100%)**

<b><u>Supplier</u></b>	<b><u>Total</u></b>
<b>Supplier1</b>	<b>93.5</b>
<b>Supplier2</b>	<b>84.5</b>
<b>Supplier3</b>	<b>84.5</b>
<b>Supplier4</b>	<b>75.6</b>
<b>Supplier5</b>	<b>60.9</b>